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**From:** envsolar@comcast.net  
**Sent:** Wednesday, October 28, 2015 7:13 AM  
**To:** Regreform, DOER (ENE)  
**Subject:** Solar Air Heating:

[REDACTED]

My name is Paul Soucy from Environmental Solar system Inc. I have been in the renewable energy business for 25 years. My kind suggestion would be to put more resources into solar thermal energy, both solar hot water and solar hot air heating systems. Both systems can have an efficacy in performance in the higher 60%. Also the systems are manufactured here in MA allowing for more job opportunities both in manufacturing and installations jobs.

We are a manufacturer of solar hot air panels and I believe with new brake through in material science such a Tinox (highly selective coating) and Sunarc (anti reflective coating) applied on both sides of our low iron glass, our solar hot air collectors are as efficient as solar hot water collectors. Although both solar hot water and solar hot water are excellent technologies. The advantage that solar hot air systems have over solar hot water systems is simplicity and direct heat exchange, and the final system installation cost.

Solar hot air systems can play an important role with offsetting heating fuel cost especially in the lower income and the elderly sector.

Please consider adding solar hot air heating in DOER'S portfolio. Thank you!

Best regards,

Paul Soucy

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